### **CHILD AID**

FINANCIAL STATEMENTS Year Ended December 31, 2010

With

Independent Auditors' Report

# CHILD AID DECEMBER 31, 2010

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#### Treasurer's Report

The financial statements and other information contained in this report have been prepared by management, which is responsible for the information's integrity and objectivity. The financial statements have been prepared in accordance with generally accepted accounting principles applied on a consistent basis and are deemed to present fairly the financial position of Child Aid and the changes in its net assets and cash flows. Where necessary, management has made informed judgments and estimates of the outcome of events and transactions, with due consideration given to materiality.

As a means of fulfilling its responsibility for the integrity of financial information included in this report, management relies on a system of internal controls established to ensure, within reasonable limits, that assets are safeguarded against loss or unauthorized use, that transactions are properly recorded and executed in accordance with management's authorization, and that the accounting records can be relied upon to prepare financial statements in accordance with generally accepted accounting principles. This system is augmented by careful selection and training of qualified personnel and the dissemination of written policies and procedures.

The financial statements have been examined by the Child Aid's independent accountants, James E. Richman, CPA, PC whose report follows. Their examination was made in accordance with generally accepted auditing standards. The Board of Directors meets periodically with management and the independent accountants to review accounting, auditing, internal accounting controls, and financial reporting matters, and to ensure that all responsibilities are fulfilled with regard to the objectivity and integrity of the Child Aid's financial statements. The Board of Directors also reviews the scope and results of Child Aid's audit, and current and emerging accounting and financial requirements and practices affecting Child Aid.

Richard Carroll

Co-founder& Treasurer

uk Canoll

Board of Directors

Child Aid

#### James E. Richman, CPA, PC

Certified Public Accountant One SW Columbia, Suite 400 Portland, OR 97258 (503) 295-3780 FAX (503) 243-1972

#### INDEPENDENT AUDITORS' REPORT

The Board of Directors Child Aid Portland, Oregon

We have audited the accompanying statement of financial position of Child Aid (a nonprofit corporation) as of December 31, 2010, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of Child Aid management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the financial statements of Child Aid as of December 31, 2009 and, in our report dated April 30, 2010 we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Child Aid as of December 31, 2010, and the changes in its net assets and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

April 11, 2011

Janu L. Riberran, CPA, DC

## CHILD AID STATEMENT OF FINANCIAL POSITION

### **December 31, 2010**

(With Comparative Amounts for 2009)

	2010	2009
<u>ASSETS</u>		
CURRENT ASSETS:		
Cash and equivalents	\$ 142,551	\$ 115,998
Note receivable, net	4,174	3,962
Prepaid expenses	4,099	3,566
Total current assets	150,824	123,526
LONG-TERM NOTE RECEIVABLE, net	-	4,174
<b>EQUIPMENT</b> , less accumulated depreciation	-	331
INVESTMENTS	1,125,740	973,284
TOTAL ASSETS	\$ 1,276,564	\$ 1,101,315
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accounts payable	\$ 8,381	\$ 11,109
Payroll liabilities	3,417	3,629
Accrued compensated absences	4,862	
Total current liabilities	16,660	14,738
NET ASSETS:		
Unrestricted	1,008,817	840,031
Temporarily restricted	251,087	246,546
Total net assets	1,259,904	1,086,577
TOTAL LIABILITIES AND NET ASSETS	\$ 1,276,564	\$ 1,101,315

See accompanying notes to financial statements.

# CHILD AID STATEMENT OF ACTIVITIES Year Ended December 31, 2010 (With Comparative Totals for 2009)

		Temporarily		
	Unrestricted	Restricted	Total	2009
SUPPORT AND REVENUE:				
Contributions and grants	\$ 260,278	\$ 359,561	\$ 619,839	\$ 430,288
In-kind contributions	2,106,278	-	2,106,278	208,248
Realized investment gains	40,562	(4,283)	36,279	9,031
Unrealized investment gains (losses)	124,278	17,529	141,807	265,764
Interest and dividends	22,546	3,221	25,767	39,085
	2,553,942	376,028	2,929,970	952,416
Net assets released from restrictions				
by satisfaction of purpose restrictions	371,487	(371,487)	-	-
	2,925,429	4,541	2,929,970	952,416
EXPENSES:				
Program services	2,611,264	-	2,611,264	605,285
Management and general	76,388	-	76,388	65,982
Fund raising	68,991	-	68,991	61,206
Total expenses	2,756,643		2,756,643	732,473
INCREASE IN NET ASSETS	168,786	4,541	173,327	219,943
NET ASSETS AT BEGINNING OF YEAR	840,031	246,546	1,086,577	866,634
NET ASSETS AT END OF YEAR	\$ 1,008,817	\$ 251,087	\$ 1,259,904	\$ 1,086,577

### CHILD AID STATEMENT OF FUNCTIONAL EXPENSES

### Year Ended December 31, 2010 (With Comparative Totals for 2009)

	2010								
		Program ervices		nagement l General	I	Fund Raising		Total	 2009
Compensation and related expenses:									
Compensation	\$	83,621	\$	40,712	\$	41,964	\$	166,297	\$ 147,895
Employee benefits		21,405		10,702		3,567		35,674	30,529
Payroll taxes and fees		7,137		3,661		3,592		14,390	12,594
Grants and allocations	2	,261,160		-		-	2	2,261,160	306,839
Bank fees		1,603		1,118		260		2,981	2,614
Depreciaton expense		-		331		-		331	330
Conference and meetings		4,172		839		1,337		6,348	8,866
Licenses and fees		3,592		1,396		4,650		9,638	8,115
Rent		10,313		4,556		1,519		16,388	8,640
Postage and shipping		28,690		941		2,997		32,628	14,265
Printing and publications		8,261		2,999		4,356		15,616	12,462
Professional fees		120,122		6,101		2,462		128,685	129,346
Supplies		9,573		835		472		10,880	7,227
Telephone		3,194		454		134		3,782	4,125
Travel		48,421		1,743		1,681		51,845	 38,626

76,388

68,991

\$ 2,756,643

732,473

\$ 2,611,264

Total expenses

#### CHILD AID STATEMENT OF CASH FLOWS Year Ended December 31, 2010 (With Comparative Totals for 2009)

	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Cash received from grantors and contributors	\$ 523,214	\$ 442,588
	+,	, ,
Interest and dividends received	25,767	39,085
Cash paid to suppliers and employees	(648,644)	(610,522)
Net cash used in operating activities	(99,663)	(128,849)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sale of investments	307,711	280,813
Purchases of investments	(185,457)	(136,402)
Payments received on note receivable	3,962	3,732
Net cash provided by (used in) investing activities	126,216	148,143
NET INCREASE IN CASH AND EQUIVALENTS	26,553	19,294
CASH AND EQUIVALENTS, BEGINNING OF YEAR	115,998	96,704
CASH AND EQUIVALENTS, END OF YEAR	\$ 142,551	\$ 115,998

# CHILD AID NOTES TO FINANCIAL STATEMENTS December 31, 2010

#### NOTE 1 – ORGANIZATION AND NATURE OF ACTIVITIES

Child Aid (formerly known as Child Aid: Children's Literacy and Hearing Projects) is a private, nonprofit organization that conducts programs that provide educational opportunity for impoverished children in Latin America. The Organization's primary focus is literacy education and reading promotion. Child Aid works most intensively in the Central Highlands of Guatemala, where literacy rates and education levels are among the lowest in the region. Through its *Reading for Life* program, Child Aid partners with numerous libraries and schools, many of them in rural, indigenous communities. The program delivers thousands of books, trains librarians and teachers, supports library improvements, and helps establish regular reading programs and literacy-related activities for children.

Child Aid also provides substantial technical, financial and administrative support for two independent not-for-profit organizations which are described as follows:

The Oaxacan Center for the Rehabilitation of Hearing and Speech/ Centro Oaxaqueno de Rehabilitacion de Audicion y Lenguaje, A.C. (CORAL): CORAL, located in Oaxaca, Mexico, provides impoverished deaf and hard-of-hearing children and adults with affordable audio logy services, speech therapy, hearing-health education, outreach and advocacy. CORAL's programs and services are designed to fully integrate deaf people into their families and communities so that they may lead richer lives. The only organization of its type in Southern Mexico, CORAL provides hearing-related services and testing to more than 2,000 people annually.

Foundation for the Integral Development of El Tejar/ Fundacion para Desarrollo Integral de El Tejar (FUNDIT): FUNDIT is located in El Tejar, Guatemala and encourages the healthy development of children and their families by providing opportunities for education and self-improvement. FUNDIT's main community programs include a model rural public library serving more than 2,000 users each month; a scholarship program supporting 110 primary and secondary students who otherwise would not be able to continue in school; and a four-year, early-start Montessori-style school for children of pre-school and kindergarten age. The program provides quality education, hot meals, medical care and a music program for impoverished children.

Child Aid is supported primarily through contributions and grants from the general public.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains and losses are classified based on the existence of donor-imposed restrictions. Accordingly, the net assets of Child Aid and changes therein are classified and reported as follows:

*Unrestricted net assets* are net assets that are not subject to donor-imposed stipulations.

*Temporarily restricted net assets* are net assets subject to donor-imposed stipulations that may or will be met, either by actions of Child Aid or the passage of time.

Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

#### **Contributions and Grants**

Contributions and grants are recognized when the donor makes a promise to Child Aid that is, in substance, unconditional. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions and grants are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions and grants that are received with donor stipulations that limit their use for specific purposes or future use are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. Unconditional promises to give are recorded as received, at net realizable value.

#### **In-Kind Contributions**

Contributions of assets other than cash are recorded at their estimated fair market value.

Child Aid recognizes the fair value of contributed services received if such services (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not contributed. No such contributed services were recognized during the year ended December 31, 2010.

Child Aid receives contributed services from a large number of volunteers who assist in program efforts. Child Aid has not recognized the value of such services on its financial statements in that they do not meet the criteria for recognition stated above.

In-kind contributions of equipment and other materials, as well as the free use of facilities, are recorded when there is an objective basis upon which to value the contribution and where the contribution is an essential part of Child Aid's activities.

In-kind contributions of books and program materials valued at \$2,106,278 and securities valued at \$96,624 were recognized during 2010.

#### **Investment Income**

Investment income and gains and losses on investments are reported as increases or decreases in unrestricted net assets unless a donor or law temporarily or permanently restricts their use.

#### **Concentrations of Credit Risk**

Child Aid deposits its cash in high credit quality institutions. At times such cash deposits may be in excess of the FDIC insurance limit. Child Aid believes no significant concentration of credit risk exists with respect to these cash deposits. Certain receivables may also subject Child Aid to concentrations of credit risk.

#### **Cash and Equivalents**

For purposes of the statement of cash flows, Child Aid considers all cash and other liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. Cash and short-term investments held in institutional money market funds are reported as investments instead of cash because of the Organization's investment practices.

#### **Allowance for Doubtful Accounts**

The allowance for doubtful accounts reflects the amounts management considers appropriate in relation to the receivables outstanding based on collection experience, economic conditions, and credit risk quality. Management believes the receivables are collectible in full and that no allowance for uncollectible receivables is necessary.

#### **Fixed Assets and Depreciation**

Equipment is carried at cost, and at market value when acquired by gift. Depreciation is provided on a straight-line basis over the estimated useful lives of the respective assets, which is generally five years. Child Aid follows the practice of capitalizing all expenditures for equipment in excess of \$500.

#### **Income Taxes**

Child Aid is exempt from federal and state income taxes under Sections 501(c)(3) of the Internal Revenue Code and comparable state law, and therefore Child Aid has made no provision for income taxes in the accompanying financial statements. In addition, Child Aid has been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509 (a) of the Internal Revenue Code. There was no unrelated business income for 2010.

Under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 740, *Income Taxes*, an organization must also evaluate its tax positions and provide for a liability for any positions that would not be considered "more likely than not" to be upheld under a tax authority examination. Management has evaluated its tax positions and has concluded that a provision for a tax liability is not necessary at December 31, 2010.

The Organization files Form 990 in the U.S. federal jurisdiction. The Organization is no longer subject to U.S. federal tax examinations by tax authorities for years before 2003.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Advertising Expenses**

Advertising costs are charged to expense as they are paid.

#### **Functional Allocation of Expenses**

The costs of providing the various programs and supporting activities of Child Aid have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited in accordance with Child Aid's cost allocation plan.

#### **Fair Value of Financial Instruments**

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

Cash and equivalents, unconditional promises to give

The carrying amount approximates fair value because of the short maturity of these instruments.

#### Investments

The fair values of investments are estimated based on quoted market prices for those investments.

#### **Summarized Financial Information for 2009**

The accompanying financial information as of and for the year ended December 31, 2009 is presented for comparative purposes only and is not intended to represent a complete financial statement presentation.

#### **Reclassifications**

Certain amounts in the 2009 summarized financial information have been reclassified to conform to the 2010 presentation.

#### **NOTE 3 – PROMISES TO GIVE**

There were no unconditional promises to give at December 31, 2010.

Child Aid has obtained a grant commitment for use in the CORAL program from the Oberkotter Foundation amounting to \$177,000 (\$59,000 per year) for 2011-2013 that is conditional on meeting certain matching requirements in each grant year.

#### NOTE 4 – NOTES RECEIVABLE FROM RELATED PARTY

On December 19, 2008, Child Aid advanced \$13,000 to its major Guatemalan contractor, who performs program organization, development and operation oversight activities, for the purpose of purchasing a more suitable vehicle for traveling on the undeveloped terrain to visit program locations. This is a non-interest-bearing note to be repaid in thirty-six equal monthly installments of \$362 by deducting that amount from the monthly payment to the contractor. At December 31, 2010, the entire note balance of \$4,174 is classified as short term. The note becomes immediately due and payable if Mr. Van Keppel leaves the Agency prior to the end of the thirty-six month period, or December 31, 2011.

#### NOTE 5 – EQUIPMENT

Equipment consists of the following as of December 31, 2010:

Computer equipment	\$ 2,579
Less accumulated depreciation	2,579
	\$ 

#### **NOTE 6 – FAIR VALUE MEASUREMENTS**

Fair values of assets measured on a recurring basis, all of which are reported as endowment investments on the statement of financial position, as of December 31, 2010 are as follows:

	Total	Fair Va	lue Measureme	ents Using	:
Description	Fair Value	Level 1	Level 2	Level	3
Cash and equivalents	\$ 105,513	\$ 105,513	\$ -	\$	_
Fixed income	174,873	174,873	-		-
Equities	836,304	813,731	22,573		-
Real estate securities	9,050	9,050			
Total investments	\$ 1,125,740	\$ 1,103.167	\$ 22,573	\$	_

Investment return for 2010 is summarized as follows:

Net realized investment gains	\$ 36,279
Net unrealized investment losses	141,807
Interest and dividend income	25,767
	\$ 203,853

Financial assets valued using Level 1 inputs are based on unadjusted quoted market prices within active markets. Fair value for equities in Level 2 investments is valued at purchase cost, which approximates market price for similar investments. There were no financial assets valued using significant unobservable inputs (Level 3). There were no changes in the valuation techniques during the current year.

#### NOTE 7- RESTRICTIONS AND LIMITATIONS ON NET ASSET BALANCES

Temporarily restricted net assets consist of the following as of December 31, 2010:

The Waljo'k Foundation for FUNDIT	\$ 194,170
Guatemala libraries	56.917
	\$ 251,087

#### NOTE 8 –NET ASSETS RELEASED FROM RESTRICTIONS

During 2010, \$371,487 was expended in satisfaction of donor-imposed restrictions.

#### **NOTE 9– RETIREMENT PLAN**

Child Aid has adopted a 401(k) retirement plan to cover essentially all employees who have been employed for one year or more. Child Aid's contributions to the plan in 2010 amounted to \$7,900.

#### **NOTE 10 – LEASE COMMITMENTS**

During 2010, Child Aid conducted its operations in office facilities rented under an operating lease agreement that expires in March 2013.

The following is a schedule by years of future minimum payments required under this lease as of December 31, 2010:

#### Year Ending December 31,

2011	\$ 17,400
2012	17,400
2013	4,350
Total minimum lease payments required	\$ 39,150

Total rent expense amounted to \$16,388 for 2010.

#### NOTE 11 – STATEMENT OF CASH FLOWS RECONCILIATION

statement of activities) to net cash used in operating activities (as reported on the statement of cash flows):

The following represents a reconciliation of the increase in net assets (as reported on the

Increase in net assets	\$ 173,327
Adjustments to reconcile change in net assets to net cash used in operating activities:	
Depreciation	331
Unrealized investment gains	(141,807)
Realized investment gains	(36,279)
In-kind contributions of securities	(96,624)
(Increase) decrease in:	
Prepaid expenses	(533)
Increase (decrease) in:	
Accounts payable	(2,728)
Payroll liabilities	(212)
Compensated absences	4,862
Total adjustments	(272,990)

#### **NOTE 12- SUBSEQUENT EVENTS**

Net cash used in operating activities

Subsequent events were evaluated through April 11, 2011, which is the date the financial statements were available to be issued.

\$ (99,663)